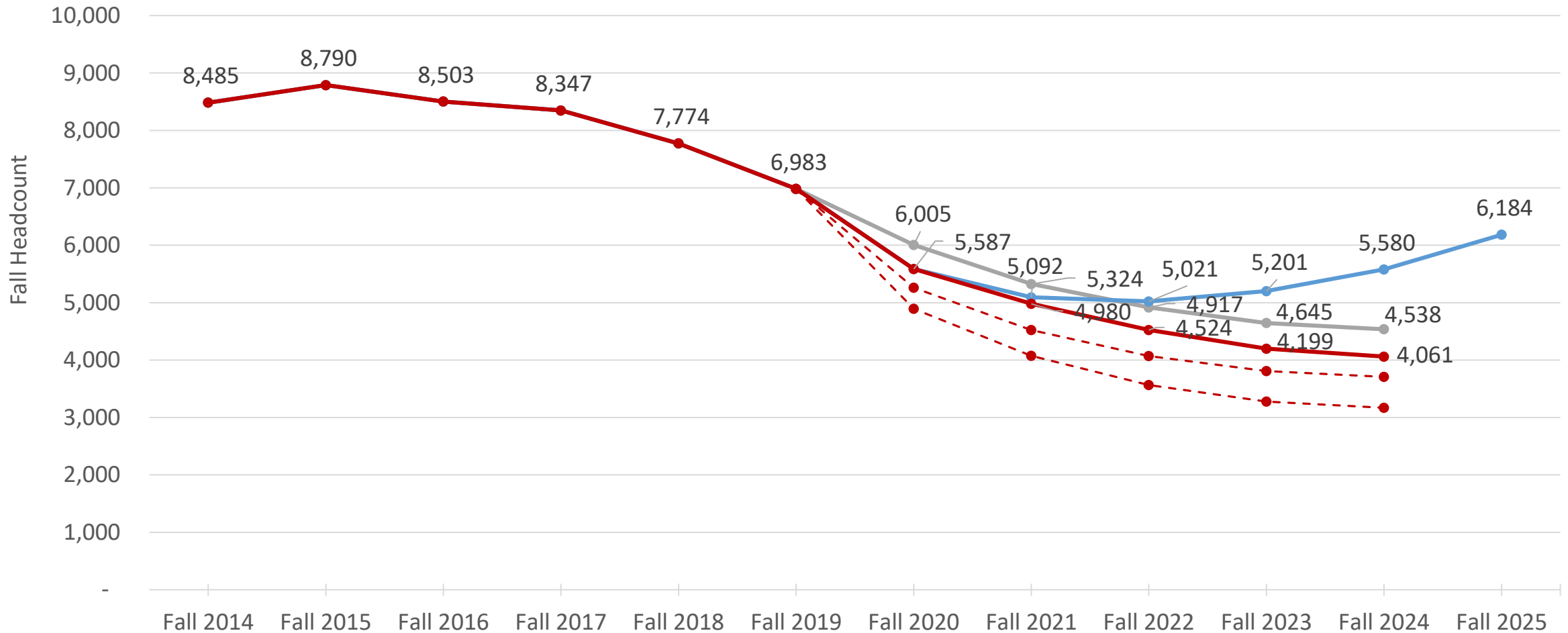


Fall Headcount Scenarios

- Prelim Budget: initial scenario in use for planning (pre-COVID-19) - incoming enrollment, retention rates, and graduation rates remain consistent for the five year period based on fall 2020 enrollment projections
- Growth: scenario we are striving to reach based on HSU's system enrollment target of 7,603 annualized resident FTES - requires significant increase in incoming students and retention rates to achieve
- COVID-19 Update: scenarios depicting potential impact of COVID-19, with the solid red line reflecting the enrollment projection now incorporated into current five-year budget planning



Budget Planning Scenarios - Deficit Ranges

Date: April 21, 2020

University Operating Fund -\$20M

Baseline Assumptions:

Starting point is Maintenance of Effort budget from state (new funding for retirement/health only)

State appropriation vulnerability due to being under enrolled not factored in

No costs for general salary increases reflected, all units currently bargaining

| State Approp Reduction (0%) | 2019-20 Budget | 2020-21 Projection | 2021-22 Projection | 2022-23 Projection | 2023-24 Projection | 2024-25 Projection |
|------------------------------------|---------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Pre-COVID Planning (-14%) | (2,925,000) | (7,780,000) | (11,981,000) | (14,431,000) | (16,112,000) | (16,788,000) |
| Mid-COVID Planning (-20%) | (2,925,000) | (10,268,000) | (13,990,000) | (16,743,000) | (18,718,000) | (19,596,000) |
| Mid-COVID Planning (-25%) | (2,925,000) | (12,297,000) | (16,769,000) | (19,504,000) | (21,110,000) | (21,746,000) |
| Mid-COVID Planning (-30%) | (2,925,000) | (14,564,000) | (19,524,000) | (22,555,000) | (24,293,000) | (24,994,000) |
| Mid-COVID Planning (Growth) | (2,925,000) | (10,286,000) | (13,467,000) | (13,930,000) | (13,058,000) | (11,193,000) |

| State Approp Reduction (-2.5%) | 2019-20 Budget | 2020-21 Projection | 2021-22 Projection | 2022-23 Projection | 2023-24 Projection | 2024-25 Projection |
|---------------------------------------|---------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Pre-COVID Planning (-14%) | (2,925,000) | (10,070,000) | (14,271,000) | (16,721,000) | (18,402,000) | (19,078,000) |
| Mid-COVID Planning (-20%) | (2,925,000) | (12,558,000) | (16,280,000) | (19,033,000) | (21,008,000) | (21,886,000) |
| Mid-COVID Planning (-25%) | (2,925,000) | (14,587,000) | (19,059,000) | (21,794,000) | (23,400,000) | (24,036,000) |
| Mid-COVID Planning (-30%) | (2,925,000) | (16,854,000) | (21,814,000) | (24,845,000) | (26,583,000) | (27,284,000) |
| Mid-COVID Planning (Growth) | (2,925,000) | (12,576,000) | (15,757,000) | (16,220,000) | (15,348,000) | (13,483,000) |

| State Approp Reduction (-5%) | 2019-20 Budget | 2020-21 Projection | 2021-22 Projection | 2022-23 Projection | 2023-24 Projection | 2024-25 Projection |
|-------------------------------------|---------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Pre-COVID Planning (-14%) | (2,925,000) | (12,360,000) | (16,561,000) | (19,011,000) | (20,692,000) | (21,368,000) |
| Mid-COVID Planning (-20%) | (2,925,000) | (14,848,000) | (18,570,000) | (21,323,000) | (23,298,000) | (24,176,000) |
| Mid-COVID Planning (-25%) | (2,925,000) | (16,877,000) | (21,349,000) | (24,084,000) | (25,690,000) | (26,326,000) |
| Mid-COVID Planning (-30%) | (2,925,000) | (19,144,000) | (24,104,000) | (27,135,000) | (28,873,000) | (29,574,000) |
| Mid-COVID Planning (Growth) | (2,925,000) | (14,866,000) | (18,047,000) | (18,510,000) | (17,638,000) | (15,773,000) |