Phase 2 Ideas List as of 10/31/2017 Note: Some ideas span multiple categories **University Operations** (subcategories added to this category due to large number of ideas) **Shared Services/Centralization/Restructuring Opportunities** Bring in training in management across organization to provide common structure for strategic plan and budgeting. Should include goals, measures, resourcing based on performances, needs and opportunities Central recruitment support - reduce use of search firms and duplication of effort in individual departments Centralize budget analysts 4 Co-locate executive offices and support Combine all admin services Combine departments Consider a shared services model with other CSU's. Perhaps area like communications to alumni, donors, and students be managed across 3 or 4 CSU campuses rather than at each site. Other areas could be financial services, budgeting, back end admin work, etc. Consolidate Housing cashier with Student Financial Services - can spread workload in SFS and possibly eliminate positions Create support pools for efficiency (centralized travel, admin pools per building, etc.) 10 Consolidate housing and state facilities operations and staff 11 Consolidate housing and dining Develop shared/collaborative office spaces - similar or connected programs can share staffing & supplies & 12 equipment Evaluate shared services opportunities, such as more centralized travel and a unified recruitment and enrollment strategy for all students. Increased use of shared services model across campus through consolidation of widely used and similar functions such as financials, budgeting, event scheduling, conferences, etc. This will have the benefit increasing standardization of processes, creating singular points of review/approval, and reducing costs over time. Every department needs someone who can manage and track a budget Look at services that HSU provides and compare the number of people (staff and managers) to other campuses. Could we contract out the work to another campus or vice versa? Do we have departments of one and the one person is a MPP? Could we share one or more resources with other campuses and leverage the practice of virtual teams (telecommuting, web conferencing, etc. - We're saying that it's good enough for faculty and students, why not employees?)? 17 Shared services - web design, websites, financial management Streamline administrative functions Streamline the recruitment process and make it more consistent across departments and with similar positions: 1. Develop canned verbiage (ex. if HR knows up front that we cannot state that we want "X years of experience," then give us the appropriate language "several year of experience within the last Y years") 2. Have everyone use SharePoint search committee configured sites and have HR upload the documents-eliminate paper, makes information available to all committee members and hiring manager at the same time, minimizes the amount of sensitive information sitting around in unsecured areas and makes it easier to archive/delete information to be in compliance with policy, HR ensures that they include all of the appropriate documents and only the authorized people have access 3. Have HR fill out the application package matrix questions based on the job announcement so that the committee has something to start with 4. Have HR review all jobs within the same classification and

develop job descriptions with common core qualifications, skills, etc.

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_	Phase 2 Ideas List as of 10/31/2017		
	Some ideas span multiple categories		
20	Restructure operations/shared services (HR, payroll, travel, budget, purchasing, etc.)		
21	Mandatory print broker Mayimize use of existing compute out department owned valides before allowing purchase of a new		
22	Maximize use of existing campus-owned and department-owned vehicles before allowing purchase of a new vehicle. Consider shared use scenarios where appropriate. Revise the vehicle procurement process to include an		
	analysis regarding stated need vs actual need and availability of existing vehicle stock to meet such.		
	Process Improvement/Efficiency		
23	All chargeback departments on campus should have the same web-based job tracking and chargeback software.		
	Users (customers) could sign-in to see their job's progress and billing. Perhaps the monthly chargebacks could auto-		
	upload into PeopleSoft? Or at least be consistent for Accounting to process (paperless). ITSPO has a current project:		
	Replacement Maintenance & Facilities Management System could this be expanded to include MarCom?		
	Telecomm? MarCom's system is outdated and based in Excel (Visual Basic), without any support. We are in need of		
	a better system, and one that is pan-university seems most efficient (and less costly than each dept paying for their		
	own system). Please contact me for more details.		
24	ARF Forms - million emails for people who don't have access		
25	Improve key card system to allow more efficient processing of requests and increased security. Current system is		
	difficult to centrally manage and is out of date with current systems. Hundreds of keys are processed each semester		
	including staff, students, and others requiring significant effort and time.		
26	Consolidate all request processes (i.e. budget, ITS, facilities) into a single request process to save time, improve		
	alignment, and provide end users with a one-stop process where they can ask for any resources needed to help		
	accomplish their goals.		
27	Combine the banking for the Advancement Foundation, Sponsored Programs and the Campus under Wells Fargo		
28	Create a moratorium or, at least, a much more formalized and stringent request and review process for starting of		
	new programs, purchasing of tools etc, until a clear strategic plan and implementation strategy is set. Then		
	measure each new program / purchase against those goals and priorities, utilizing metrics to determine success.		
29	Create a useful and searchable website: much information (like VPAA announcements) are labeled by number (i.e.		
	VPAA 07-02) and not subject (requirements for syllabi.) All important documents should be labeled by name so		
	that they are searchable online.		
30	Default copiers to black/white and double sided		
31	Develop a single request for resources (financial, human, equipment), approval, and prioritization process that		
	would be used for large-scale, strategic efforts and a separate process for smaller, operations-type efforts. Also,		
	purchase software that requires minimal IT resources after the initial implementation. For example, it shouldn't take over a year to move a process to the existing document management system just because IT doesn't have		
	enough programmers.		
32	Devise a more effective approach to implementing initiatives. Perhaps assign data, budget, and process staff to		
32	work alongside the project managers for our major initiatives		
33	Electronic processes - timesheets, overtime/doc forms, more electronic signatures, electronic ProCard report		
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34	Electronic timesheets		
35	Eliminate internal billings/chargebacks between departments		

Pha	se 2 Ideas List as of 10/31/2017
Note:	Some ideas span multiple categories
36	Eliminate internal chargebacks/combine cost of doing business services - TNS, network, copy, shredding
37	Eliminate or greatly reduce chargeback / cost recovery processes.
38	Eliminate paper copies of items like HR job postings and Extended Education catalogs that are currently distributed
	to every department via campus mail. Use email instead and have centralized posting areas for those who are
	interested in this type of information.
39	Eliminate printing and postage costs for The Lumberjack, Osprey, job announcements, etc. by making
	people/departments who want hard copies to opt-in, otherwise they will get an email telling them when the latest
	issue is available.
40	Establish a zoom room campus resource for use by 1) individuals and 2) groups with quality equipment and tech
	support - use could reduce off-site travel to participate in meetings, trainings and save time
41	Examine redundancy of tasks, committees
42	Increase use of electronic signatures reduce campus mail
43	Institute a digital signature policy so that items like timesheets, check requests, and travel requests/claims can be
	submitted electronically either by email or through a web interface. (even being able to submit them by sharing on
	google docs would be great)
44	Institute an ongoing initiative for cost savings with a specified goal (e.g. 10% reduction etc.) with a defined
	methodology utilizing Lean principles and strategies. This will give focus to efficiency efforts and dedicate resources
	towards a specified goal
45	If you have to have a meeting: 1. Make it 25 or 50 minutes so that people can get to their next meeting on time 2.
	Respect peoples' time by starting and stopping on time 3. Distribute an agenda ahead of time so people know why
	they need to be in the meeting and can prepare 4. Stick to the agenda 5. Distribute the meeting notes so that
	people know what was discussed and what the action items are 6and a variety of other ways to have effective
	and efficient meetings
46	Implement a no print preference policy for meeting materials through making projectors and laptops and rooms
	with av equipment more available and through campaigns to encourage that materials be sent electronically,
	reviewed electronically and only printed if truly necessary. Reduction in paper costs and waste can result.
47	Require consistent processes
48	Require that everyone use Google Calendar: 1. A good amount of people don't which makes it laborious to
	schedule/reschedule meetings 2. The sync application between Google Calendar and Outlook doesn't work and
	people either don't get meeting invitations or meeting updates which can lead to ineffective meetings because the
	right people aren't there
49	More CSU streamlined processes - everyone is recreating the wheel
50	No longer print agenda or meeting minutes
51	Student Assistants who work in multiple jobs on campus or mutiple pay rates in the same department have to
	submit multiple hand-written paper timesheets. I am hoping there is a simpler and more efficient process coming
	soon.
52	We really need an electronic signature process that is validated for all forms. The reliance on paper forms with wet
	signatures and scanning of documents is very wasteful.

Phase 2 Ideas List as of 10/31/2017

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- Revisit myHumboldt as an internal communication channel and intranet to make it the go-to source of campus student and employee information (too many channels, too much noise). It needs to have the capability to: post non-academic announcements to students; deliver messages to select groups of people (ex. everyone-students and employees in Building A need to know that there is going to be fire alarm testing, people with parking permits need to know when to renew them, etc); organize the employee side like the student side where information/actions to be taken are well-grouped and easily accessed -etc.
- When ITS receives ordered computer hardware, e.g. servers, sometimes large shipments sit for days in the Purchasing office in Van Matre Hall 2nd Floor waiting for someone from the Asset group to come over, and apply an Asset Tag. In the meanwhile, the boxes create a trip hazard to ITS Purchasing employees, cannot be moved by ITS System Administrators, and possibly create a fire marshal/OSHA violation.

Would it be possible for the Asset Management group to leave a full sheet of Asset Tags with ITS Purchasing, so that an asset tag can be applied by authorized ITS staff without delay? The necessary Serial Number/location/applied tag number could then be transmitted to the Asset Management group via Email.

When the campus helps units with projects designed to increase efficiency - like process changes, space updates, etc. - the campus should realize some of the fiscal savings. Maybe the estimated savings are split in half

Personnel Management

- 56 Eliminate AVP positions where administrator/Dean/director duplication exists
- Evaluate position descriptions to ensure they are more clearly defined and aligned with the duties which are needed of the position. This may lead to refined assignments and an increase in efficiency; we need to find a way to let go of some of the things we continue to do simply because we always have and determine clearly whether or not those things are still needed. If not, such will "free up" existing time to work on other needs resulting in a more efficient workforce.
- Establish a campus goal to reduce costs of personnel from 83% to 80% of total budget. This would help with the oftheard complaint that staff don't have the resources they need to be effective
- Cut the number of vice-presidents in half. There has been a proliferation of these positions in the last few years and they earn large salaries while mostly just making extra work for others. We do need administrators, of course, but could do with many fewer at large cost savings. The funds liberated could be used to hire faculty and staff to more directly enhance student success.
- 60 Reduce the salaries of Deans, AVPs, VPs, President by 15%
- 61 Restructure University Center director structure to create greater efficiency.
- 62 More working managers/fewer MPPs
- Reduce layers of management, especially with vacancies. i.e. AVP of Enrollment Managementt and Director of Enrollment are both needed?
- 64 reduce administrative bloat.
- 65 Cap admin salaries at \$120k
- Evaluate vacant positions on a quarterly basis and determine, in collaboration with the Division, the amount of salary/benefit savings which could be "swept" as a University wide savings. Put savings in the University reserve and distribute for one time (if reserves are at appropriate levels) projects/initiatives based on University priorities.
- 67 Reduce number of employees in long run
- 68 Moratorium on new hiring

Pha	se 2 Ideas List as of 10/31/2017				
	Note: Some ideas span multiple categories				
69	Process improvement to decrease amount of labor needed (e.g. combine department ASCs by reducing inefficient				
	processes)				
70	Review proposals for non-faculty positions one time per year (currently a rolling process) similar to review of new				
	tenure-track faculty positions				
71	Set institutional ratios for staffing to provide a guide for staffing needs and personnel decisions. Leverage ratios to				
	monitor/eliminate unsustainable personnel growth.				
72	All unfilled position savings swept to the University level				
	Travel				
73	Travel changes - provide training to spread knowledge upon return, reduce use of rental cars (after flying to				
	location), increase use of zoom, reduce number of people attending from same area - have 1-2 attend and bring				
	back information				
74	Trips to Chancellor's Office vs. online meetings				
75	More webinars and fewer conferences				
76	Reduce travel				
77	Look at how much is spent on travel				
78	Reduce travel; online meetings where possible				
79	Reduce administrator travel - admin travel costs more and is more frequent				
80	How might recruitment costs be reduced? Less travel? Less costly meals? Negotiate a discounted rate at an				
	acceptable local hotel that everyone uses? When is the use of a search firm cost effective and how does HSU				
	negotiate the best rate?				
81	I suggest cutting back on travel to conferences and meetings by administrators and managers. We should utilize				
	existing technology to participate in meetings. The savings would be substantial and immediate.				
	Other (non personnel/travel)				
82	Bulk purchasing of supplies, food, etc.				
83	Evaluate opportunities to lease campus space and facilities to external users				
84	Investigate potential for cost savings via bulk purchasing university-wide or across multiple departments, e.g.				
	common office supplies, furniture, equipment, subscriptions for multiple offices. Assign someone to negotiate				
	competitive contractual services rather than an individual office handling it case by case when the infrequent need				
	arisesor is this already happening?				
0.5					
85	Moratorium on software purchases until we have a strategy in place for how we better leverage existing software,				
	retire old and/or redundant software, and develop a campus-wide process for purchasing new software.				
86	Reduce catering for staff/faculty events				
87	Reduce consultants - better evaluate cost/benefit				
88	Reduce number of transactions processed in accounting by changing billings to be quarterly or annual instead of				
	monthly where possible.				
89	Reduce or stop committees, departments, etc. that don't provide value - need performance measures to do this				
	well				
90	Relocation expenses not equitable between adminstrators and staff				
91	Subscriptions/memberships - single, institutional vs. individual dept				
92	We don't need to order catering ALL the time				
	Ancillary, Self-Support, & Auxiliary				
93	Allocate real costs to self-supports				
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Pha	se 2 Ideas List as of 10/31/2017			
	Note: Some ideas span multiple categories			
94	Aquatic Center - get entrepreneurial			
95	Close Children's Center and partner for childcare services			
96	Close the Art Gallery			
97	Close the Natural History Museum			
98	Consolidate auxiliary organizations			
99	Cut the football program			
100	Demand cost+ on research			
101	Eliminate Athletics			
102	Eliminate duplication of services for state, auxiliary, and self-support units			
103	Eliminate the football program			
104	Have self-supports and auxiliaries (e.g. Housing and UC) give more support to the state			
105	Make KHSU self-support			
106	Outsource IELI			
107	Outsource parking			
108	Rationalize lease agreements with UC			
109	Reduce or eliminate state subsidies for self-support activities.			
110	Sell the Coral Sea			
111	Universities are founded for learning. Reducing the huge proportion of money spent on the football team and other			
	athletic events, and using that money for department budgets would free up huge sums of money that benifit a			
	much larger proportion of students.			
	Enrollment Management			
112	Clearer and simpler pathway for HSU students to be matriculated at CR and be aware of CR course offerings. Clearer			
	information on CR course offerings that articulate to chronic "bottleneck" courses at HSU. Has HSU done all it can to			
	allow CR to offer such articulated F2F courses in Arcata, to save students from the problem of not being able to			
	leave campus during the day to take a CR course at the main CR campus? In other words, can we arrange for CR to			
	offer more CR courses in Arcata? Presumably, if CR and HSU specifically collaborated on LD course offerings, then			
	both campuses could do a better job with resource allocation and meeting these students' needs for progression			
	towards degree. By outsourcing some of our LD high-demand courses to CR, HSU could potentially save money and			
	help resolve our structural deficit.			
113	Consider dropping or limiting WUE			
114	Increase number of domestic out of state students			
115	Increase number of international students			
	Information Technology			
116	Eliminate data warehouse			
117	Reimagine ITS project office			
118	Restructure ITS			
119	Switch from current phone system to voice over IP. We should be able to analyze the payback period based on our			
	costs to run our current system versus costs to implement new system including emergency power back up. Both			
	systems have pros/cons and I know there has been some discussion both on campus and in the CSU			
120	Internal phone service - is there a way to just communicate by extensions on campus and only have the depts have			
	outside phone lines			
121	Make phone/network lines a cost of doing business like PG & E			
	Instruction/Academic Colleges			
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Phase 2 Ideas List as of 10/31/2017 Note: Some ideas span multiple categories 122 Build programs that work in 4 years for students 123 Consolidate small departments (academic and administrative and share academic support staff) 124 Cut degrees/programs 125 Decrease average number of units taken in some disciplines to be in line with the system averages. Decreasing average units per student will free up seats in classes, shorten time to degree, and save money in the long term. 126 Eliminate complexity of paths to graduation - Why? 1) higher graduation rates, 2) greater efficiency (less admin), 3) lower costs/higher productivity of professors guidance 127 Eliminate one academic college 128 Find savings by reforming GE or making changes to how our academic programs are structured 129 For non-service departments, how many majors in a program is too small? What are the criteria for a viable program? 130 Grow summer session Problem Statement: HSU currently over-recruits students for programs that are costlier or oversubscribed (where facility and instructional equipment resources are limited) thereby further straining the limited fiscal and personnel resources available at HSU. Problem Opportunity & Strategy: To enhance alignment between recruitment and right-sizing/right-mixture of programs, change from the current funding model for academic colleges to that of a cost center, where each of the three academic colleges will be provided recruitment targets and associated budgets. This requires Enrollment Management (EM) working more closely with colleges and departments and will minimize over-recruitment of majors that are costlier or oversubscribed. Through establishing partnerships with a more limited mix of schools and community colleges, the recruiters and faculty are likely to develop stronger relations and likely increase the yield rate. This will allow growth of programs that are more cost effective while slowing down the growth of the costlier or oversubscribed programs. The budget allocation for the cost centers can be based on a combination of FTES and major HC (for example, 50%) combined with retention and non-repeat rates (50%). This process can be phased in over 4-6 years, to allow gradual shifting of program mixture. When colleges are responsible for the number of recruits, then they will work more closely with EM to prevent over or under recruitment of students, and budgeted accordingly. Recruit and grow inexpensive majors 132 133 Reduce the number of tenure faculty 134 Right size academic programs based on a cost per student ROI calculation balancing net positive, net neutral, and net negative enrollment across academic areas. 135 Simplify the academic programs to make advising simple for students 136 Specialize in more vocational programs

Streamlining and simplifying requirements for graduation/curricular reform

	se 2 Ideas List as of 10/31/2017				
Note.	Note: Some ideas span multiple categories				
138	, , ,				
	quite so many classes. Commit to spending 75% of savings to add tenure and tenure-track faculty				
139	Think about jobs in the future (10-20 years)				
140	With declining enrollment, there seem to not be savings in instruction; however, if/when enrollment increases it is				
	the first thing that gets increased. Maybe less tenure faculty?				
	Student Services				
141	Combine financial aid and student financial services for one-stop student financial support - better student support				
	and cost savings				
142	Eliminate sport clubs				
143	Ensure that our Health Center is taking advantage of the new federal requirement that students have health				
	insurance. Bill for insurance reimbursement when possible				
144	Establish a campus goal to add 500 10-hour-week student jobs over the next two years. This would do a few things:				
	provide more students with resources to stay in school, help connect more students to campus services, and				
	connect more staff directly with students				
145	, , , , , , , , , , , , , , , , , , , ,				
	potential donors, alumni and the like. Bolster a central data team that contains both technical as well as analytical				
	and marketing related functions for use by advancement, student affairs, and others.				
146	, , , , , , , , , , , , , , , , , , , ,				
	reduces time and effort in individualized advising meetings which usually take 15 minutes per student and more				
	time to schedule. With the savings in time, offer additional office hours for special advising cases or those who were				
	unable to attend group sessions. Also frees up time for advisors to offer advising workshops prior to deadlines to				
1.17	help students plan ahead.				
147	Make it easy for people to be known by their chosen name and for others to find them: 1. Instead of using PeopleSoft HCM to let people enter their chosen name (like other CSUs do), a person is subjected to having their				
	given name called out in class or the office (especially for things like class rosters that are in PeopleSoft)-not good				
	for transgender people and they have to go to multiple entities (not a documented process) and have them update				
	their individual systems-again, not great if the person has issues with their given name 2. Automatically list peoples'				
	departments/majors with their names in the email and other systems. There are too many people with the same				
	names. The process today requires that each individual makes a request to IT and not everyone does.				
148	Merge CEEGE registrar and state-side registrar				
149	Merge CIP admissions with admissions				
150	One-stop shop for financial aid, student financial services, registrar - more customer friendly - reduce positions				
151	Restructure Enrollment Management				
152	Combine AS, clubs and YES - could share space, utilities, supplies, student staff, etc.				
153	Consolidate student programming activities - extending the infrastructure				
154	Utilize existing staff member along with students and faculty to serve in the role of student mentors by allowing 5-				
	10% time for those who wish to be student mentors to engage with a group of students who are targeted for				
	increased mentorship. This will increase potential for student retention and graduation while further engaging staff				
	members with the mission of the university and not require further hiring of personnel for mentoring				